



SHOWING & OPEN HOUSE CHECKLIST FOR OCCUPIED LISTINGS

SPECIALIZING IN LUXURY HOMES, CONDOMINIUMS, AND SENIOR REAL ESTATE SERVICES

While we make every effort to accommodate your showings, once your house goes on the market, real estate agents may call to show your home anytime, day or evening. Keeping your home “showtime” ready can be challenging, especially if you have children and pets.

YOUR SHOWINGS & OPEN HOUSE CHECKLIST

- Eliminate Clutter:** Not only is clutter unattractive, it’s time-consuming to sort through and expensive for you to move. If you have a lot of stuff, collections, and family mementoes, you might be better off renting a small storage unit for a few months.
- Keep, donate, throw away:** Go through your belongings and put them into one of these three baskets. You’ll receive more in tax benefits for your donations than pennies on the dollar at a garage sale. It’s faster, more efficient and you’ll help more people.
- Remove temptations:** Take valuable jewelry and collectibles to a safety deposit box, a safe, or store them in a secure location.
- Remove breakables:** Figurines, china, crystal, and other breakables should be packed and put away in the garage or storage.
- Be hospitable:** You want your home to look like a home. Stage it to show the possibilities, perhaps set the table, or put a throw on the chair by the fireplace with a bookmarked book on the table.
- Have a family plan of action:** Sometimes showings aren’t convenient. You can always refuse a showing, but do you really want to? If you have a showing with little notice, get the family engaged. Everyone has a basket and picks up glasses, plates, newspapers, or anything left lying about.
- Get in the habit:** Wash dishes immediately after meals. Clean off countertops. Make beds in the morning. Keep pet toys and beds washed and smelling fresh.
- Clean out the garage and attic:** Buyers want to see what kind of storage there is.
- Check for hazards:** Such as toys left on the floor. Make sure all toys including bicycles are put away.
- Put pets in daycare, sleep cages, or take them with you:** In the listing instructions there should be a warning if there is a big dog on premises. Buyers with allergies also may appreciate knowing in advance if you have pets.
- Turn on lights:** Open the drapes, turn on lights so buyers can really see.
- Give the buyer privacy:** The buyer can not come to your home without being accompanied by an agent. The buyer can assess your home more honestly without your presence.

Questions??? Comments!!!

Never hesitate to ask us about showings and open houses. We’re here to help!

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